MEETING NOTES

Introductions

**Officer Introductions**
- Co-Chair, Public Sector – Sue Stephens
- Co-Chair, Private Sector – Bill Taylor (newly elected)
- Treasurer – Jack Tate
- Co-Secretaries – Linda Smith & Mark Stanton

**Chapter Member Roll-Call (attended meeting)**
*Tom Bowen, McKinstry; 
*Manny Gomez, Gomez Consulting; 
Doug Hargrave, Iconergy; 
*Paul Ira, Ameresco; 
*Jay Johnson, NORESCO; 
*Harvey Katzen, Johnson Controls; 
Mike Kempa, Honeywell; 
Sarah Price, Ameresco; 
*Charlene Richards, MelRok; 
Neal Skiver, George Baum & Company; 
*Linda Smith, 9Kft Strategies in Energy; 
Mark Stanton, Washoe County School District; 
*Sue Stephens, Nevada Governor’s Office of Energy (NGOE); 
*Keith Sward, Rexel Energy Solutions; 
Jack Tate, Investive Building Projects; 
*Bill Taylor, Honeywell; 
Nello Tortora, Southland energy; 
Wendy Urbisci, Aurora Lighting. 

**Other Meeting Participants (24) - including:**
- Brad Stevens, Investive Building Projects; Albert Rodriguez, College of Southern Nevada; 
- Rich Golden, Gomez Consulting; Lisa Tames, Bank of America; Rich Fischbeck, Terralux; 
- Leslie Mujica, Republic Services; Jim Miller, CORE Construction; Steve Spurgeon, Chevron; 
- Dave Griego, Graybar; Karen L, AEFC – Alternative Energy Finance Corp; Greg Spears, ABM; 
- E Duncan, Deco Lights; Dale Sanderson, NV Energy/CleaResult; David Brice – University Medical Center; Renee Picke, Power of Leasing. Others joined after introductions so we may have missed you in this list.

**Treasurer’s Report (Jack Tate, Treasurer; Presented by Linda Smith on behalf of Jack):**
The current balance is $4,035 balance, up from $1,935 reported in our January meeting. This includes dues from 18 dues-paying members and revenue from workshops, less workshop venue expenses.
Secretary’s Report (Linda Smith, Co-Secretary):
See meeting notes of January 16th meeting:
http://nv.energyservicescoalition.org/Data/Sites/18/events/2014-01-16-meeting-notes.pdf

Committee Reports
Education/Outreach Committee (Mark Stanton, Chair):
The Education Committee provided support for two workshops. Two people participated in the workshops to represent ESCOs in a segment, “Working with your ESCO.”
Data Collection Committee (Paul Ira, Chair):
Paul distributed the Nevada Project List for review and requested updates/additions.
Finance Committee (Neal Skiver, Chair):
The Finance Committee provided speakers for two workshops – thanks to Neal Skiver (George Baum & Company) and Dan Dowell (ABM).

Public Facilities Retrofit Program Sue Stephens, Energy Program Manager, Nevada Governor’s Office of Energy gave an update:

See Energy Office website:
http://energy.nv.gov/Programs/Public_Facilities_Retrofit_Grant/

RFQ to Qualify ESCOs:
The RFQ will be issued soon by the Nevada Public Works Division, with high-level executive support. Interested ESCOs are encouraged to take the required first step to become a Registered Bidder by going to this website and clicking on the "Qualification of Bidders" box on the left: http://www.spwb.state.nv.us

Performance Contract Audit Assistance Pilot (PCAAP) Program:
See the Energy Office website (above) to learn more about the PCAAP Program. Financial assistance is available for eligible participants that have a completed IGA and a check is issued only when a performance contract is signed to implement a project; in that way PCAAP is a performance contract incentive. One grant has been issued under this program to the City of Reno for a waste water treatment facility. The pilot ends May 30 and a continuing program is planned that will extend to state agencies. ESCOs are encouraged to refer clients to the Energy Office so that program staff can walk the client through the process and provide technical assistance under the grant.

Education/Outreach
We had three successful workshops:
• Round-Up the Savings to Pay for Facility Improvements
  o Henderson – February 6 (40 attendees; 7 government entities represented)
  o Reno – March 13 (40 attendees; 15 government entities represented)
• Bigger Projects through Deep Energy Retrofits
  o Henderson – February 7 (48 attendees)
• Agendas and overviews have been posted:
Presentations are posted:
http://energy.nv.gov/Programs/Public_Facilities_Retrofit_Grant/

Thank you to the ESC chapter for providing expert speakers and funding support and to National ESC for providing the electronic means to advertise the workshops and handle payments.

Video – Coming Soon:
- A video of the Deep Retrofits training is being developed for posting.

Future Chapter Activities
Potential to host the next ESC annual meeting in Nevada: NGOE proposed that the chapter submit an application. It was decided that the Education/Outreach Committee, with support from the Executive Committee, will develop the application which is due July 1. Thank you to new volunteers to participate on this committee – Leslie Mujica, Republic Services; Harvey Katzen, Johnson Controls; Derek Duncan, Deco Light.